



# SCANNING THE FUTURE:

QR CODE INTEGRATION IN VALUATION REPORTS FOR TRUST, TRACEABILITY, AND TECHNOLOGICAL INNOVATION

27th ASEAN VALUERS' ASSOCIATION - BANGKOK, THAILAND







Scanning the Future: QR Code Integration in Valuation Reports for Trust, Traceability, and Technological Innovation



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01

INTRODUCTION







# **The Strategic Role of Valuation**

Valuation professionals serve as critical pillars in economic decision-making across public and private sectors. Their expertise influences investment decisions, financial reporting standards, taxation policy, and national wealth measurement.

01

#### **Asset Valuation**

Determining fair value for land, buildings, and businesses for taxation, collateral, and investment purposes

04

#### **Financial Decision Support**

Enabling sound credit and financing decisions for banks and financial institutions

02

#### **National Wealth Measurement**

Comprehensive property valuations that inform macroeconomic policy and national accounting

05

#### **Public Asset Management**

Valuing government properties for development projects and establishing transparent market values

03

#### **Market Intelligence**

Real estate trend monitoring and economic analysis supporting data-driven policy decisions

Given these mission-critical functions, valuation reports must be reliable, credible, consistent, and easily verifiable to maintain stakeholder confidence.





02

LITERATURE REVIEW





# **Indonesia's Valuation Ecosystem**



In Indonesia, valuation services are delivered through **Public Valuation Firms (KJPP)**, which are **licensed** and supervised by the Ministry of Finance. These firms employ certified Public Appraisers who produce formal **Valuation Reports**—professional documents providing expert opinions of value.

The number of valuation reports has grown steadily, reflecting expanding economic activity. However, this growth has exposed critical weaknesses in reporting integrity, monitoring systems, and verification processes.

#### The Standardization Initiative

To strengthen transparency, the Ministry issued **Circular Letter SE-6/PPPK/2018**, mandating standardized numbering for all valuation reports. This aimed to ensure unique identification, systematic archiving, and regulatory verification.

#### **Human Error**

Incorrect application of complex numbering formats

#### **Data Inaccuracies**

Manual entry errors compromising record quality

#### **Incomplete Submission**

Reports not properly registered in regulatory databases

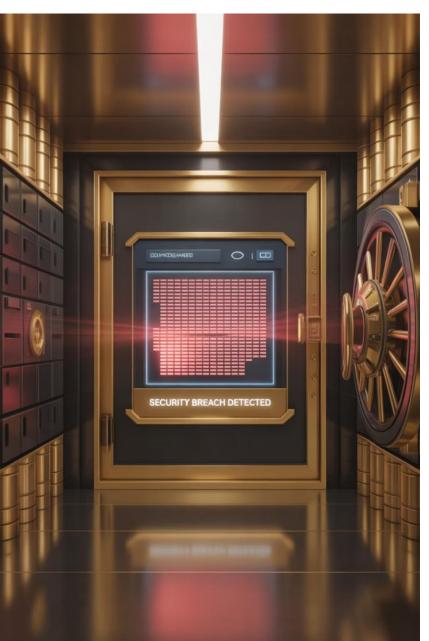
#### **Report Forgery**

Falsified documents issued by unlicensed individuals



# **The Forgery Crisis**





The rise of forged valuation reports represents a serious threat to professional integrity. Fake reports bearing the names of legitimate KJPP firms have been used to secure bank loans, qualify for tenders, and facilitate fraudulent asset transactions.

30+

# **Formal Complaints**

Cases of falsified reports recorded by MAPPI between 2020-2023

**Critical Vulnerability**: The sequential nature of standardized numbering allows forgers to predict and fabricate seemingly authentic report numbers once they obtain a single valid report.

These incidents demonstrate that standardized numbering alone cannot prevent fraud without secure, technology-based authentication mechanisms. A reactive, post-incident investigation approach is insufficient.



# **Global Digital Authentication Trends**



Countries worldwide have adopted digital technologies to combat document fraud and enhance verification. QR Code-based systems have proven particularly effective due to their accessibility, low implementation cost, and user-friendly verification process.

Singapore	India	Hong Kong	South Korea
Digitally certified property	Digital Valuation	Public Key Infrastructure (PKI)	PKI-based electronic
and financial documents	Certificates with	systems validating	authentication for
with QR verification linked	Aadhaar-based digital	authenticity and origin of	government and
to centralized validation	signatures ensuring	digital professional reports	professional
systems	identity-linked		documentation
	authentication		

This study investigates how Indonesia can adapt these proven models to strengthen its valuation profession, developing a practical roadmap for QR Code integration that addresses local challenges while embracing global best practices.



# **Regulatory Framework for Valuation in Indonesia**



## **Professional Licensing**

Indonesia's valuation profession operates under strict Ministry of Finance oversight. **Public Appraisers** must obtain licenses and practice through authorized **Public Appraisal Firms (KJPP)**, which implement quality control systems and business management frameworks.

## **Valuation Reports**

The formal output of professional valuation is the **Valuation Report**—a written expert opinion on economic value prepared according to **Indonesian Valuation Standards (SPI)**.



SPI 105 on "Reporting" provides detailed technical guidance on report contents and format, ensuring consistency and adherence to international best practices across the profession.

This regulatory framework supports credibility by promoting transparency and uniformity, creating a foundation for trust—but requires technological enhancement to prevent document fraud.



PMK 101/2014

Defines Public Appraiser licensing requirements



**KJPP Framework** 

Business entity structure for valuation services



PMK 56/2017

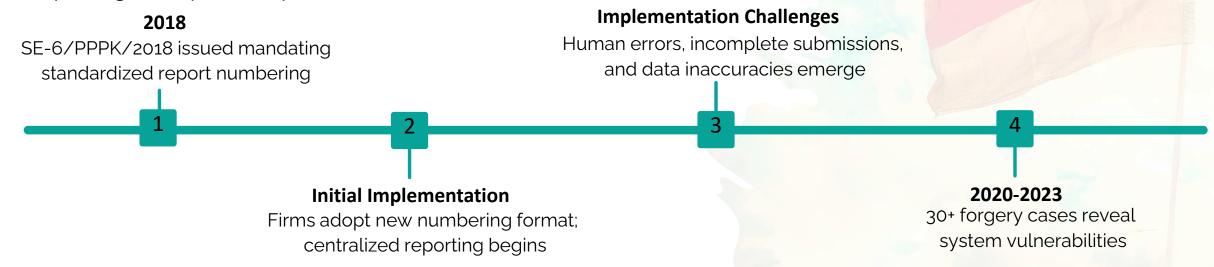
Mandates compliance with SPI standards



# **Standardization Efforts and Their Limitations**



The 2018 introduction of **Circular Letter SE-6/PPPK/2018** represented a significant governance improvement, mandating standardized numbering for valuation reports with unique identification codes comprising multiple components.



### **Why Standardization Fell Short**

#### **Complex Format**

The detailed numbering system (sequence number, firm code, service type, industry classification, appraiser license number) proved difficult to apply consistently, leading to frequent mistakes.

#### **Manual Processes**

Reliance on manual data entry in
Business Activity Reports (LKU) resulted
in inaccuracies, omissions, and
incomplete regulatory oversight.

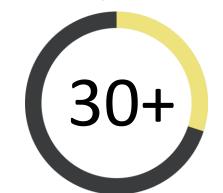
#### **Predictability**

Sequential numbering created vulnerability—forgers could extrapolate valid numbers from a single genuine report.

These deficiencies underscore the need for secure, technology-based solutions that authenticate reports and detect improper practices more effectively than numbering systems alone.



Falsified Reports: Scale and Impact



100%

#### **Documented Cases**

Formal complaints recorded 2020-2023

## **Common Forgery Patterns**

- → Fake reports bearing forged KJPP names and counterfeit signatures of legitimate professionals
- Documents issued by unlicensed individuals falsely claiming professional credentials

#### **Reactive Discovery**

All cases found through post-incident verification

- → Manipulated numbering that imitates SE-6/PPPK/2018 standardized format to appear authentic
- → Fraudulent reports used to secure bank financing, qualify for public tenders, or facilitate illegal transactions

Detection Challenges: Fake reports typically surface only when vigilant bank officers or fellow appraisers notice inconsistencies and request verification—highlighting the need for proactive rather than reactive authentication.

The sequential numbering system's predictability means forgers can generate plausible fake numbers. A centralized e-government verification system is essential to enable instant authentication before documents are used.



# Legal Foundation for Digital Authentication





Indonesia's legal framework provides robust support for implementing digital verification technologies, creating a solid foundation for QR Code integration in valuation reports.

# mid Disclaries

ITE Law No. 11/2008 (amended 19/2016) affirms that electronic signatures have equal legal status to handwritten signatures when authenticity, integrity, and traceability criteria are met.

#### **Certification Framework**

Government Regulation No. 71/2019
distinguishes certified (TTE) from
uncertified digital signatures, with certified
signatures from licensed Certificate
Authorities carrying greater legal weight.

#### **Audit Profession Precedent**

**PMK No. 186/PMK.01/2021** mandates QR Codes on Independent Auditor's Reports linked to the PELITA system, successfully reducing forgery and improving public confidence.

## **QR Codes as Complementary Technology**

While certified electronic signatures (TTE) provide the highest level of legal assurance through cryptographic authentication, QR Codes offer an **accessible interim solution** that connects physical or digital documents to centralized verification systems.

Any stakeholder—bank officers, regulators, or the public—can instantly verify a report's legitimacy by scanning the code with a smartphone, without requiring specialized software or internal database access.



The audit profession's successful QR implementation in PELITA demonstrates that this technology effectively prevents falsification while remaining user-friendly. The Ministry of Finance now seeks to extend this proven approach to valuation reports.



# **International Digital Verification Models**



Countries across Asia have implemented sophisticated digital verification ecosystems, offering valuable blueprints for Indonesia's QR Code integration strategy.



#### Singapore

QR Codes linked to centralized validation for digitally certified property and financial documents, enabling instant public verification through government portals.



#### **Hong Kong**

Public Key Infrastructure (PKI) systems validate authenticity and origin of professional reports through cryptographic certificates issued by government authorities.



#### India

Digital Valuation Certificates mandate
Aadhaar-based digital signatures, creating
identity-linked authentication that prevents
impersonation and ensures traceability.

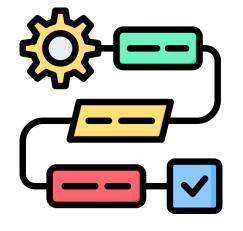


#### **South Korea**

PKI-based electronic authentication for government and professional documentation, integrated across multiple sectors and widely accepted by institutions.

These regional precedents illustrate a clear trend toward digital verification standards that balance security with accessibility, providing Indonesia with proven models to adapt for local implementation.





Research Process/Operational Process/Research



# **Research Methodology**



This study employs a qualitative descriptive approach designed as problem-solving inquiry, examining current system deficiencies and developing practical recommendations for QR Code integration.

## **Problem Diagnosis**

Analyze weaknesses in standardized numbering implementation

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## Benchmarking

Study international digital authentication practices

## **Solution Design**

Formulate QR Code integration framework

# **Implementation Planning**

Develop phased rollout strategy

Stakeholder Input

Validate approach through consultation

The research is exploratory and descriptive rather than hypothesis-testing, focusing on **building** understanding and proposing actionable interventions informed by both Indonesian context and global precedents.





# **Research Design and Approach**

#### **Qualitative Case Study**

The study examines Indonesia's valuation report governance as a case study, diagnosing existing vulnerabilities and formulating an improved framework using QR Code technology.

This design captures the complex interplay of regulatory, technical, and behavioral factors affecting innovation adoption in professional reporting.

# **Data Collection Strategy**

The study employed multiple data collection methods to ensure comprehensive understanding and triangulate findings across different sources of evidence.

Archival Analysis	Systematic review of Business Activity Reports (LKU) submitted by KJPPs to assess standardized numbering compliance and identify error patterns
Literature Review	Examination of theoretical frameworks, international best practices in digital authentication, and QR Code implementation studies
Stakeholder Interviews	Semi-structured interviews with MAPPI Valuer Council members (DP MAPPI) capturing expert insights on forgery trends and system requirements
Focus Group Discussion	Intensive technical discussion with IT specialists from MAPPI's PUSPENIT defining implementation scenarios and system specifications



**Methodological Strength:** Combining documentary evidence, expert knowledge, and technical expertise ensures recommendations are both theoretically sound and practically implementable.



# **Analytical Framework**



Qualitative descriptive analysis synthesized findings through pattern identification, extracting recurring challenges, risks, and opportunities across data sources.



## System Diagnosis

Identifying weaknesses in standardized numbering based on documentary and interview data



#### Forgery Analysis

Evaluating complaint data to understand scope and impact of falsified reports



#### Benchmarking

Comparative study of international QR and digital authentication initiatives



#### Roadmap Development

Synthesizing inputs into phased implementation model

# **Ensuring Rigor**

The framework ensures the proposed QR Code solution directly addresses diagnosed issues rather than offering generic recommendations. Each analytical stage builds on previous findings.

# **Balancing Perspectives**

Analysis accounts for both technical requirements (system architecture, security) and institutional considerations (regulatory changes, user acceptance, professional culture).

By systematically breaking down analysis into interconnected components, the study developed recommendations that are **evidence-based**, **contextually appropriate**, **and operationally feasible**.





RESULT





# **Key Findings: The Forgery Problem**



Investigations by MAPPI's Valuer Professional Council and the Ministry's PPPK division have documented a troubling pattern of fraudulent valuation reports undermining professional integrity.

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**Documented Cases** 

Formal complaints 2020-2023

100%

Reactive Detection
All discovered post-incident

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Proactive Prevention

Current verification capability

#### **Common Fraud Characteristics**

Identity Theft: Reports bearing forged names and signatures of legitimate KJPP firms and licensed appraisers	<b>Number Manipulation:</b> Fake standardized numbers that superficially conform to SE-6/PPPK/2018 format
Unlicensed Practice: Documents issued by individuals with no professional credentials	<b>Financial Exploitation</b> : Fraudulent reports used for bank loans, tender qualifications, illegal transactions

**Critical Insight:** MAPPI Board members emphasized that vigilant users—bank officers questioning inconsistencies—are currently the primary detection mechanism. This reactive approach leaves significant gaps in protection.

The sequential numbering system's predictability enables sophisticated forgery. Real-time, user-accessible verification through QR Codes would transform detection from reactive to proactive.



# **Focus Group: Pathways to Digital Solutions**



The technical focus group with MAPPI's IT experts and KJPP representatives provided crucial insights into implementation strategies, revealing both opportunities and challenges for QR Code adoption.

## **Electronic Signatures: The Long-Term Vision**

Ideal Solution: Certified electronic signatures (TTE) backed by government-authorized Certificate Authorities would provide cryptographic authentication, making document alteration virtually impossible.

**Implementation Barriers:** Not all KJPPs possess necessary infrastructure, technical expertise, or financial resources. Smaller firms lack IT systems for digital signature management.

As defined in Indonesia's ITE Law, certified e-signatures link verified identity to documents in tamper-evident ways.

Client and institutional acceptance remains uneven—many still expect physical signed documents.



The focus group concluded that while TTE represents the ultimate goal, **immediate implementation** would face significant adoption barriers, necessitating an interim approach.



# **QR Codes: The Practical First Step**



The focus group strongly endorsed QR Code integration as an **attainable short-term solution** that delivers immediate fraud reduction benefits while the profession prepares for full digital signature adoption.

#### **Alternative I: Full TTE Implementation**

Certified digital signatures on all reports—ideal but faces infrastructure, cost, and acceptance barriers in near term

#### **Alternative II: QR Code Integration**

Embed QR codes in existing issuance process as "digital stamp" linking reports to official registry—practical and implementable now

#### Why QR Codes Work as Interim Solution

#### **Low Barrier to Entry**

No specialized hardware required; smartphone scanning is ubiquitous and familiar to users across demographics

#### **Immediate Deterrence**

Links documents to official registry, making forgery significantly harder without requiring full PKI infrastructure

#### **Proven Precedent**

Audit profession's PELITA system demonstrates effectiveness; public already comfortable with QR verification

The group conceptualized QR Codes as **a form of uncertified digital signature or seal**—not carrying full legal weight of TTE, but vastly superior to current practice and deployable immediately.



# **Technical Implementation Considerations**



The focus group identified critical requirements and potential challenges that must be addressed for successful QR Code deployment in valuation reporting.

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#### Real-Time Database Integration

QR codes must link to PPPK's eLSa-PK system in realtime at generation, ensuring immediate registration and preventing data mismatches or exploitation through delayed syncing

#### Workflow Integration

Generation process must integrate smoothly with existing KJPP workflows (e.g., through e-Valuation platform) to ensure compliance rather than workarounds 02

#### System Reliability & Capacity

Infrastructure must handle tens of thousands of monthly reports and scans without significant downtime—critical given tight SLA requirements in banking valuations

#### Number Booking Accommodation

System must allow provisional QR codes or number reservations for large projects while maintaining integrity through time-limited validity

#### **Implementation Models Discussed**

#### **Government-Hosted**

Centralized control ensures standardization but requires capacity scaling

#### Firm-Level Systems

Flexible but creates standardization challenges and disadvantages smaller firms

#### **MAPPI e-Valuation Platform**

Leverages existing infrastructure, incentivizes platform adoption, accessible to all firms



**Consensus Solution:** All approaches must connect to central PPPK database via secure API, ensuring single source of truth regardless of generation method.



# **User Experience and Adoption Strategy**



The focus group emphasized that **ease of use will determine adoption success**. If QR Code generation feels burdensome, appraisers may resist or find workarounds, undermining system effectiveness.

# **For Appraisers**

QR generation should integrate seamlessly into report finalization—ideally a one-click function within e-Valuation software or web portal. The process must be quick and add demonstrable value by proving report authenticity.

## **For Verifiers**

Scanning should lead to clear, immediate confirmation via simple web page or mobile app showing report details and validity. Accessibility drives trust and routine verification practice.



#### **Software Integration**

Plugin for e-Valuation platform enabling automated QR insertion during report finalization



#### **Web Portal Access**

Simple interface for firms not using e-Valuation to request and download QR codes



#### **Verification App**

Mobile application or responsive website for instant scanning and authentication confirmation

If appraisers see the system as convenient and adding value, and report users find scanning easy and trustworthy, **QR Code integration will achieve widespread voluntary compliance** even before formal enforcement.



# **Five-Stage Implementation Roadmap**



Drawing from stakeholder input and international benchmarking, the study proposes a structured, phased approach ensuring smooth transition and sustainable operation of QR Code verification.



#### **Stage 1: Infrastructure Preparation (6 months)**

Upgrade eLSa-PK database and e-Valuation platform; develop backend QR generation service and API; enhance server capacity and cybersecurity; conduct internal testing



#### **Stage 2: Pre-Regulation (6 months)**

Stakeholder consultations with KJPPs, MAPPI, banks, and users; draft regulatory circulars mandating QR usage; define data structure, security measures, and compliance requirements; early socialization workshops



#### **Stage 3: System Development (3 months)**

Build user interfaces for KJPP portals and verification platforms; develop verification app/website; pilot testing with volunteer firms; bug resolution and performance optimization



#### **Stage 4: Socialization (3 months)**

Comprehensive training programs for appraisers and KJPP staff; publish user guides, tutorials, SOPs; regional workshops and webinars; educate report users (banks, agencies); establish helpdesk support



#### **Stage 5: Launch & Continuous Improvement**

Official activation date for mandatory QR inclusion; compliance monitoring and support; establish feedback loop; usage analytics and iterative refinement; ongoing training for new practitioners





05

CONCLUSION





# **Conclusion: Strengthening Trust Through Technology**



## **Current Reality**

Standardized numbering (SE-6/PPPK/2018) improved structure but cannot prevent document falsification or enable real-time verification. Continued forgery cases expose administrative control limitations.

# **Enhanced Trust**

Stakeholders can instantly verify report authenticity, strengthening confidence in profession

## Administrative Efficiency

Automated verification reduces manual oversight burden and improves governance

#### **Transformative Solution**

QR Code integration offers practical, scalable authentication—shifting verification from reactive investigation to proactive instant confirmation through accessible technology.

#### Fraud Prevention

Direct link to regulatory records makes forgery significantly more difficult to execute

## Global Alignment

Positions Indonesia alongside international best Practices in digital certificatio

The five-stage roadmap—infrastructure development, regulatory alignment, system design, stakeholder socialization, and phased activation—ensures QR Code adoption can be executed effectively and inclusively while supporting longer-term transition toward certified electronic signatures.

By adopting QR Code verification, Indonesia's valuation profession takes a strategic step toward digital transformation, advancing transparency, accountability, and professional credibility within an increasingly competitive global landscape.







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